## **DO THE MATH**

Producing Food Grade soybeans pays off!

We recommend that you conduct an annual profitability study that includes variety bonuses and other programs offered by Prograin. It is very simple, and an exercise that can be very profitable!

	Example	Conventional	GMO
Variet	У		
Yield (BU/acre	<u>e</u> )		
Revenue	S		
Base price (base + CBOT*) Variet	зy		
Premium (\$/BL	ר)		
Early Signing Premium (\$/BL	۱)		
Fidelity Premium (\$/BL	))		
		ed yield ( + + + + )x =	
Gross Revenues (\$/ac	)		
Calculate the seed cos	t		
Seed cost (\$/bag			
Bag size	e		
Seeding rate/ad	c		
(Multiply the seed cost by the see	eding rate/ac) and	divide by the bag size ( ×	)/==
Seed cost (\$/ac	)		
Expense	s		
Seed cost (\$/ac	:) =□		
Herbicide spraying cost (\$/ad	c)		
Transportation cost/B	U		
(Multiply the transportation cost/BU by the yield	(t/ac)), then add th cost (( x□=) +		and herbicide spraying
Expenses (\$/ac			
Subtract expenses from inc	ome to obtain the	net margin per acre (🔲 - 🔲 )=	
Net Margin (\$/ac			
Differentiate between the two net margins t	to obtain the sup	perior net income of the co	onventional (🗖-🛄)=🗖
Superior Net Income (\$/ac			